



by Schneider Electric

News and Information

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Pelco Sells Intelli-M Electronic Access Control Business Unit, to infinias, LLC.

Clovis, CA (February 20, 2009) –Pelco, Inc. today announced that it has signed an agreement to sell the Intelli-M® Electronic Access Control product line to infinias, LLC. The deal which will include intellectual property, assets, and products in development related to the Intelli-M product line is set to close on our around March 16, 2009.

infinias, LLC a newly formed and independent company, will focus on the development, growth and support of the Intelli-M business, while maintaining integration with Pelco video security products. Until the transition is complete Pelco dealer and distributor customers will continue to purchase products and obtain support for warranty and repairs direct from Pelco. At the close of the sale, infinias, LLC will take over all sales and support, including warranty support for Intelli-M products previously sold by Pelco. Pelco customers can expect the same level of support from infinias, LLC as they have been receiving through Pelco.

“Pelco decided that the best way to serve our customers is to stay focused on our core video products, and to spin off the access control business unit to infinias, LLC who, as the current development team, are best suited to maintain and expand the Intelli-M access control business.” said Dean Meyer, President and CEO of Pelco, Inc. “We will work with infinias, LLC to ensure that this transition is as smooth as possible.”

Wayne Jared, Pelco Vice President of EAC Engineering will lead infinias, LLC, as President and CEO, once the transaction is complete. Other key members of the Pelco EAC team based in Indianapolis, Indiana will join the new company as well. “Infinias, like Pelco, is committed to our customers and to providing continued support for today’s Intelli-M products.” says Jared, “We will also develop new simple, scalable and secure products to meet the future needs of the EAC market.”

The Intelli-M product line today consists of the eIDC a cutting-edge Ethernet enabled integrated door controller which is one of the first POE door controllers introduced to the security market; and Supervisor Plus® a full-featured scalable security management software system that integrates access control, intrusion detection, photo badging and digital video. A new addition to the Intelli-M family will be announced at ISC West.

About Pelco

Pelco, Inc. is a world leader in the design, development and manufacture of video and security systems and equipment ideal for any industry. Pelco produces the security industry’s most respected offering of discreet camera domes and enclosures, video matrix systems, next-generation digital video recorders, IP solutions and fiber optic transmission systems for video/data – and much more. For additional product or company information, please visit www.pelco.com.

About infinias, LLC

infinias, LLC is a leader in the development and delivery of simple, scalable and secure access control systems for the commercial security market. Please visit our website at www.infinias.com or contact us via email sales@infinias.com.

For more information:

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